



WHIT DUNCAN President, Land Management

- Joined Crescent in 1997 as director of leasing; Promoted to vice president in 2001 assuming responsibilities for the company's commercial portfolio in the Tampa area
- Named president of the land management business in 2014
- Responsible for managing Crescent's undeveloped land holdings and the orderly monetization of assets not slated for future development
- Served as president of the commercial and mixed use business from 2010 to 2014
- Directed the company's office, industrial and retail developments and property management services throughout the Southeast
- Joined Crescent in 1997 Prior to Crescent, Duncan's resume includes:
 - More than 25 years of experience in commercial real estate, holding positions with CBRE, ComTech Properties, Morley Properties and Grover Bryan, Inc.
- Member of Society of Industrial and Office Realtors
- Board of directors for the School of Real Estate at Florida State University
- Bachelor's degree in political science from Florida State University



HANK HIGGINS Vice President, Land Management

- Joined Crescent in 1981
- Responsible for legacy land management and sales in Morganton, N.C. and Lake Keowee, S.C., as well as timber sales for all of Crescent's legacy land
- Has held positions of Forester, Division Forester, Manager Land Sales, and Director Land Sales during Crescents ownership and disposition of approximately 250,000 acres of property in Georgia, North Carolina, and South Carolina
- Member of the Society of American Foresters and North Carolina Forestry Association
- Registered forester in North Carolina and South Carolina as well as a Certified Forester and North Carolina real estate broker
- Bachelor's degree in Forest Management from Clemson University